



**Financial Statements and Report of Independent
Certified Public Accountants**

**Los Angeles County Museum of Natural History
Foundation**

Year ended June 30, 2013

**(with comparative totals for the year ended
June 30, 2012)**

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Audit - Tax - Advisory

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To the Board of Trustees
Los Angeles County Museum of Natural History Foundation

We have audited the accompanying financial statements of the Los Angeles County Museum of Natural History Foundation (the "Foundation"), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Los Angeles County Museum of Natural History Foundation as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other matters

Supplementary information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Combining Statement of Activities and Changes in Net Assets for the year ended June 30, 2013, is presented for purposes of additional analysis and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Report on 2012 summarized comparative information

The financial statements of the Foundation as of and for the year ended June 30, 2012 were audited by other auditors. Those auditors expressed an unmodified opinion on those 2012 financial statements in their report dated January 7, 2013.

Grant Thornton LLP

Los Angeles, CA
December 18, 2013

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

STATEMENT OF FINANCIAL POSITION

As of June 30, 2013
(with Comparative Totals as of June 30, 2012)

| | 2013 | 2012 |
|--|----------------|----------------|
| ASSETS | | |
| Assets | | |
| Cash and cash equivalents | \$ 7,643,688 | \$ 13,967,136 |
| Investments | 129,033,929 | 113,579,281 |
| Investments held in trust under split-interest agreement | 326,578 | 335,600 |
| Accounts receivable | 380,388 | 259,106 |
| Grants and contributions receivable, net | 9,305,493 | 17,450,964 |
| Leasehold improvements, equipment and exhibits, net | 134,513,957 | 112,300,553 |
| Prepaid expenses and other assets | 960,438 | 1,124,312 |
| Revenue bond trust accounts | 768,380 | 10,918,683 |
| Total assets | \$ 282,932,851 | \$ 269,935,635 |
| LIABILITIES AND NET ASSETS | | |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 6,900,483 | \$ 6,427,659 |
| Obligations under split-interest agreement | 273,811 | 92,160 |
| Deferred revenues | 207,418 | 170,843 |
| Bonds payable | 89,790,000 | 89,790,000 |
| Interest rate swaps | 17,694,473 | 27,328,434 |
| Total liabilities | 114,866,185 | 123,809,096 |
| Net assets | | |
| Unrestricted | 159,152,065 | 130,135,042 |
| Temporarily restricted | 6,050,455 | 13,127,351 |
| Permanently restricted | 2,864,146 | 2,864,146 |
| Total net assets | 168,066,666 | 146,126,539 |
| Total liabilities and net assets | \$ 282,932,851 | \$ 269,935,635 |

The accompanying notes are an integral part of these financial statements.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | 2013 Total | 2012 Total |
|---|--------------|---------------------------|---------------------------|---------------|---------------|
| Operating revenue and support | | | | | |
| Private gifts, grants and contracts | \$ 6,055,103 | \$ 4,055,754 | \$ - | \$ 10,110,857 | \$ 16,013,698 |
| Endowment income used for operations | 3,807,207 | 49,693 | - | 3,856,900 | 3,660,776 |
| Grant income | 587,094 | 5,000 | - | 592,094 | 8,190,251 |
| Museum admission fees | 5,116,785 | - | - | 5,116,785 | 5,440,476 |
| Support from the County of Los Angeles | 11,179,347 | 248,287 | - | 11,427,634 | 8,740,962 |
| Membership dues | 2,984,596 | 13,660 | - | 2,998,256 | 2,620,120 |
| Program income | 578,037 | 32,336 | - | 610,373 | 970,260 |
| Museum use and services | 844,347 | - | - | 844,347 | 640,907 |
| Museum shops and cafeteria | 772,231 | - | - | 772,231 | 978,129 |
| Miscellaneous revenue | 320,611 | - | - | 320,611 | 104,057 |
| Special events revenue, net of cost of direct benefit to donors of \$980,062 and \$0, respectively | 1,071,360 | - | - | 1,071,360 | - |
| Total revenue and support | 33,316,718 | 4,404,730 | - | 37,721,448 | 47,359,636 |
| Net assets released from restrictions | | | | | |
| Satisfaction of restrictions | 11,554,898 | (11,554,898) | - | - | - |
| Total net assets released from restrictions | 11,554,898 | (11,554,898) | - | - | - |
| Total operating revenue and support and net assets released from restrictions | 44,871,616 | (7,150,168) | - | 37,721,448 | 47,359,636 |
| Operating expenses | | | | | |
| Program services | | | | | |
| Education and exhibits | 12,301,663 | - | - | 12,301,663 | 11,308,371 |
| Research and collections | 8,181,514 | - | - | 8,181,514 | 7,308,808 |
| Total program services | 20,483,177 | - | - | 20,483,177 | 18,617,179 |
| Supporting services | | | | | |
| General and administration | 3,958,649 | - | - | 3,958,649 | 4,171,660 |
| Fundraising | 4,993,892 | - | - | 4,993,892 | 4,974,990 |
| Total supporting services | \$ 8,952,541 | \$ - | \$ - | \$ 8,952,541 | \$ 9,146,650 |

The accompanying notes are an integral part of these financial statements.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

| | Unrestricted | Temporarily Restricted | Permanently Restricted | 2013 Total | 2012 Total |
|---|----------------|---------------------------|---------------------------|----------------|----------------|
| Operating expenses (continued) | | | | | |
| Other expenses | | | | | |
| Ancillary services | | | | | |
| Museum use and services | \$ 433,519 | \$ - | \$ - | \$ 433,519 | \$ 397,309 |
| Bad debt allowance for doubtful pledges | (27,977) | - | - | (27,977) | 178,364 |
| Depreciation and amortization | 5,042,039 | - | - | 5,042,039 | 5,119,327 |
| Total other expenses | 5,447,581 | - | - | 5,447,581 | 5,695,000 |
| Total operating expenses | 34,883,299 | - | - | 34,883,299 | 33,458,829 |
| Change in net assets from operations | 9,988,317 | (7,150,168) | - | 2,838,149 | 13,900,807 |
| Other non-operating revenue, gains and losses | | | | | |
| Interest and dividend income | 148,279 | 257,334 | - | 405,613 | 1,619,797 |
| Realized and unrealized gain (loss) on investments, net | 12,942,438 | 167,539 | - | 13,109,977 | (4,585,960) |
| Unrealized gain (loss) on interest rate swaps | 9,633,961 | - | - | 9,633,961 | (14,649,635) |
| Change in value of obligations under split-interest agreement | - | (190,673) | - | (190,673) | (10,330) |
| Endowment income used for operations | (3,695,972) | (160,928) | - | (3,856,900) | (3,660,776) |
| Total other non-operating revenue, gains and losses | 19,028,706 | 73,272 | - | 19,101,978 | (21,286,904) |
| Change in net assets | 29,017,023 | (7,076,896) | - | 21,940,127 | (7,386,097) |
| Net assets, beginning of the year | 130,135,042 | 13,127,351 | 2,864,146 | 146,126,539 | 153,512,636 |
| Net assets, end of the year | \$ 159,152,065 | \$ 6,050,455 | \$ 2,864,146 | \$ 168,066,666 | \$ 146,126,539 |

The accompanying notes are an integral part of these financial statements.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

| | 2013 | 2012 |
|--|---------------|----------------|
| Cash flows from operating activities | | |
| Change in net assets | \$ 21,940,127 | \$ (7,386,097) |
| Adjustments to reconcile the changes in net assets to net cash provided by (used in) operating activities | | |
| Depreciation and amortization | 5,042,039 | 5,119,327 |
| Provision for uncollectible pledges | (27,977) | 176,782 |
| Realized and unrealized (gains) losses on investments, net | (13,109,977) | 4,585,980 |
| Unrealized (gain) loss on interest rate swaps | (9,633,961) | 14,649,635 |
| Contribution of non-cash securities | (454,390) | (134,628) |
| Change in value of investments held in trust | 9,022 | 42,830 |
| (Increase) decrease in | | |
| Accounts receivable | (121,282) | 197,815 |
| Grants receivable and contributions receivable | 8,173,448 | (13,852,242) |
| Other assets | 112,094 | (238,859) |
| Increase (decrease) in | | |
| Accounts payable and accrued expenses | (1,974,675) | (6,236,098) |
| Deferred revenues | 36,575 | (3,295) |
| | 9,991,043 | (3,078,850) |
| Net cash provided by (used in) in operating activities | | |
| Cash flows from investing activities | | |
| Proceeds from sales and maturities of investments | 54,355,816 | 47,252,292 |
| Purchase of investments | (56,700,487) | (46,251,213) |
| Proceeds from sale of donated stocks | 454,390 | 134,628 |
| Purchases of building improvements, equipment and exhibits | (24,756,164) | (21,389,491) |
| | (26,646,445) | (20,253,784) |
| Net cash used in investing activities | | |
| Cash flows from financing activities | | |
| Decrease in revenue bond trust accounts | 10,150,303 | 21,595,678 |
| Obligations under split-interest agreement | 181,651 | (32,500) |
| | 10,331,954 | 21,563,178 |
| Net cash provided by financing activities | | |
| Net change in cash | (6,323,448) | (1,769,456) |
| Cash and cash equivalents, beginning of year | 13,967,136 | 15,736,592 |
| Cash and cash equivalents, end of year | \$ 7,643,688 | \$ 13,967,136 |
| Supplemental information | | |
| Contributions of non-cash gifts | \$ 454,390 | \$ 134,628 |
| Cash paid for interest | \$ 2,594,133 | \$ 2,556,891 |
| Acquisition of property and equipment included in accounts payable | \$ 900,845 | \$ 1,956,193 |

The accompanying notes are an integral part of these financial statements.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 1 – NATURE OF THE ORGANIZATION

The Los Angeles County Museum of Natural History Foundation (the “Foundation”), a California not-for-profit corporation, was incorporated in 1965 for the purpose of providing financial and other support to the Los Angeles County Museum of Natural History (the “Museum”). The County of Los Angeles (the “County”), through its Department of Museum of Natural History (the “Department”), in partnership with the Foundation, owns, operates and maintains the Museum. The mission of the Museum is to inspire wonder, discovery and responsibility for our natural and cultural worlds. This is accomplished through permanent and traveling exhibits, public programming, and educational and research programs.

The Foundation supports and assists in the maintenance and development of the Museum’s educational, scientific and cultural programs and services, and in the expansion of its collections.

A Board of Governors appointed by the County’s Board of Supervisors is the governing body of the Department. To better coordinate and facilitate management of the Museum and its operations, members of the Board of Governors also serve on the Foundation’s Board of Trustees, and the Director of the Department also serves as the President of the Foundation.

The County reimburses the Foundation for certain services it provides for the Museum, and the amount of the reimbursement is reflected as part of the Foundation’s revenue and support in the accompanying statement of activities. In addition, the County provides funds directly to providers of services to the Museum, which are not included in the accompanying financial statements. As further discussed in Note 13 and in the supplemental combining statement of activities for the fiscal year ended June 30, 2013, the County provided \$4,069,885 in funds directly to these providers of services. If the County’s entire contribution under the funding agreement were to be included in the Foundation’s statement of activities, the Foundation’s total revenue, including support from the County, would be \$41,791,333 for the fiscal year ended June 30, 2013.

The Foundation and the County, through the Department, currently share responsibility for the following family of museums:

Natural History Museum of Los Angeles County

In 1913, the Natural History Museum was the first cultural institution open to the public in Los Angeles. Located within Exposition Park, it has become a national leader in collections, research, exhibitions and education. It is one of the preeminent natural and cultural museums in the United States, with more than 33 million specimens and artifacts in its collections covering 4.5 billion years of Earth and human history.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 1 – NATURE OF THE ORGANIZATION - Continued

Page Museum at the La Brea Tar Pits

Established in 1977, the Page Museum at the La Brea Tar Pits is recognized for having the largest and most diverse assemblage of extinct Ice Age plants and animals in the world, consisting of more than 650 species. During the summer, the public can observe paleontological fieldwork. The excavated fossils are cleaned, repaired and identified in a paleontology laboratory inside the Page Museum, which can be viewed by the public.

William S. Hart Museum

The William S. Hart Museum was the home of William S. Hart, the first cowboy movie star, which he bequeathed on his death to the County of Los Angeles. It contains the original furnishings, a collection of Western art, memorabilia of early Hollywood and Native American artifacts. The William S. Hart Museum is situated in Hart Park in Newhall, California, and also contains historic buildings and offers hiking trails, picnic areas and camping.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The Foundation's financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The Foundation classifies net assets and revenues, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations and that may be expendable for any purpose in performing the Foundation's primary objectives.

Temporarily restricted net assets – Net assets that are subject to donor-imposed stipulations, either as to purpose or as to time, that may or will be met either by actions of the Foundation and/or the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying financial statements as net assets released from restrictions. Donor-restricted contributions received and expended in the same reporting period are recorded as unrestricted support. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support until the assets are placed in service.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Basis of Presentation (continued)

Permanently restricted net assets – Net assets for which the donor has stipulated that the principal be maintained in perpetuity. The income earned on related investments is available for general Foundation operations unless otherwise restricted by the donor.

Comparative Amounts

The financial statements include certain prior-year summarized comparative information in total. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the fiscal year ended June 30, 2012, from which the summarized information was derived.

Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash equivalents consist of short-term, highly liquid invested funds with original maturities of three months or less. Cash and cash equivalents that are held for long-term purposes are not reported with cash and cash equivalents in the statements of financial position and cash flows, but rather are held in investments. Bond proceeds held with a fiscal agent are reported as revenue bond trust accounts in the statement of financial position.

Investments

The Foundation's investments are reflected on the statement of financial position at fair value. Changes in unrealized gains and losses resulting from changes in fair value are reflected in the statement of activities. The Foundation's investments consist of equities, fixed income, mutual funds and alternative investments.

The Foundation's equity investments and fixed income securities are generally publicly traded on national securities exchanges and have readily available quoted market values. The Foundation's investments in alternative investments are carried at estimated fair value. Management established fair value of these nonmarketable investments based on valuations provided by investment advisors/custodians. The Foundation believes that the carrying amount of these financial instruments is a reasonable estimate of fair value. Because of the inherent uncertainty of valuation of nonmarketable investments, the estimated fair value may differ significantly from the values that would have been used had a ready market for such investments existed.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Investments (continued)

Investment securities, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the value of investment securities will occur in the near term and that such change could materially affect the amounts reported in the statement of financial position.

Grants and Contributions Receivable

The Foundation receives grants from federal agencies that are considered exchange transactions. The Foundation recognizes income from these grants as revenue and support only to the extent that expenditures have been made for the purposes specified by the grant agreement or when services have been provided.

Contributions, which may include unconditional promises to give, are recognized as revenue in the period received or pledged. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met.

Contributions to be received after one year are recorded at the present value of expected future cash flows. The Foundation uses an interest rate commensurate with the risks involved to discount the contribution receivable ("pledge"). The discount rates used were between 1.04% to 3.37% for the fiscal year ended June 30, 2013 and between 0.30% to 1.76% for the fiscal year ended June 30, 2012. The discount rates will be applied over the life of the pledge. An allowance for uncollectible pledges has been established based on specifically identified pledges, combined with a rate of 5.00% identifiable with the collectibility of outstanding pledges. The pledge allowance rate was applied on the total undiscounted unpaid pledges.

Leasehold Improvements, Equipment and Exhibits

Leasehold improvements, equipment and exhibits are carried at cost if purchased, or at fair value on the date of donation if donated. Depreciation is computed using the straight-line method over the estimated useful lives of the assets as follows:

| | |
|---------------------------|----------------|
| Leasehold improvements | 10 to 30 years |
| Equipment and furnishings | 5 years |
| Exhibits | 2 to 15 years |

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Leasehold Improvements, Equipment and Exhibits (continued)

The Foundation reviews leasehold improvements, equipment and exhibits for impairment whenever events or changes in circumstances indicate that the carrying value of leasehold improvements, equipment and exhibits may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the asset to future net cash flows, undiscounted and without interest, expected to be generated by the asset. If such asset is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the fair value of the asset. During the fiscal years ended June 30, 2013 and 2012, there were no events or changes in circumstances indicating that the carrying amount of the leasehold improvements, equipment or exhibits might not be recoverable.

When qualifying assets are financed with the proceeds of restricted tax-exempt borrowings, the amount of interest cost is capitalized less any interest earned on temporary investment of the proceeds of the borrowings, from the date of the borrowings until the assets constructed with those borrowings are ready for their intended use.

The Foundation does not own the buildings or land. The buildings are owned by the County. The State of California owns the land on which the Museum is located. Under a ground lease, the County has leased the land from the State of California for a 75-year period, which expires in 2081. The County and the Foundation have entered into a funding agreement that extends to 2081 and the Foundation is occupying the buildings and land under this agreement.

Collections

The Foundation's collections that have been acquired through purchases, contributions and other acquisitions since the Foundation's inception are not recognized as assets in the accompanying statement of financial position. Purchases of collection items are recorded as decreases in unrestricted net assets in the year in which the items are acquired or as decreases in temporarily restricted net assets if the assets used to purchase the items were restricted by donors. Proceeds from deaccession or insurance recoveries are reflected as increases in the appropriate net asset classes.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Interest Rate Swap Agreement

The Foundation uses an overall interest rate risk-management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in interest expenses that are caused by interest rate volatility. An interest rate swap agreement involves the exchange of fixed-rate and variable-rate interest payments between two parties, based on a common notional principal amount and maturity date. In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic No. 815, “Derivatives and Hedging”, all derivative instruments are recognized on the statement of financial position at their fair values and changes in fair value are recognized in the statement of activities.

Contributed Materials and Services

The value of significant donated exhibit materials and equipment is reflected as contributions in the accompanying financial statements at the fair value of such exhibit materials and equipment at the date of contribution.

Contributed services are recognized if services (a) create or enhance long-lived assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The Foundation receives a significant amount of contributed services that do not meet the two recognition criteria described above. Accordingly, the value of this contributed time has not been determined and is not reflected in the accompanying financial statements.

Income Taxes

The Foundation is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701(d). Accordingly, a provision for federal or state income taxes is not recorded in the accompanying financial statements.

In accordance with FASB ASC Topic No. 740, “Uncertainty in Income Taxes”, the Foundation recognizes the impact of tax positions in the financial statements if that position is more likely than not to be sustained on audit, based on the technical merits of the position.

To date, the Foundation has not recorded any uncertain tax positions. The Foundation recognizes potential accrued interest and penalties related to uncertain tax positions in income tax expense. During the fiscal years ended June 30, 2013 and 2012, the Foundation performed an evaluation of uncertain tax positions and did not note any matters that would require recognition in the financial statements or which might have an effect on its tax-exempt status.

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Income Taxes (continued)

The Foundation's income tax returns remain subject to examination for all tax years ended on or after June 30, 2009 with regard to all tax positions and the results reported.

Estimated Fair Value of Financial Instruments

As defined in FASB ASC Topic No. 820, "Fair Value Measurements and Disclosures" ("ASC 820"), fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Foundation uses the market or income approach. Based on this approach, the Foundation utilizes certain assumptions about the risk or risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market-corroborated or generally unobservable inputs. The Foundation utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs.

Based on the observability of the inputs used in the valuation techniques, the Foundation is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and the reliability of the information used to determine fair values.

As a basis for considering such assumptions, ASC 820 establishes a three-tier value hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

- Level 1 – Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 – Includes other inputs that are directly or indirectly observable in the marketplace.
- Level 3 – Unobservable inputs which are supported by little or no market activity.

The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. For the fiscal year ended June 30, 2013, the application of valuation techniques applied to similar assets and liabilities has been consistent.

Financial instruments included in the Foundation's statement of financial position include cash and cash equivalents, accounts receivable, grants and contributions receivable, investments, revenue bond trust accounts, accounts payable and accrued expenses, split-interest agreement liabilities, bonds payable and interest rate swap. The following is a description of the valuation methodologies used for instruments measured at fair value:

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Estimated Fair Value of Financial Instruments (continued)

For cash and cash equivalents, accounts receivable, grants and contributions receivable, and accounts payable and accrued expenses, the carrying amounts represent a reasonable estimate of fair values due to their short-term maturity. Certain long-term grants receivable and contributions receivable have been discounted using applicable market rates to approximate fair value. The split-interest agreement liabilities are reflected at their estimated fair values when received using the methodology described above.

Investments, revenue bond trust accounts and derivative financial instruments (i.e., interest rate swaps and alternative investments) are reflected at estimated fair value as described below.

Investments and Revenue Bond Trust Accounts

The basis of fair value for the Foundation's investments and revenue bond trust accounts differs depending on the investment type. For certain investments market value is based on quoted market prices. These are classified within Level 1 of the valuation hierarchy. Some investments are based on unobservable inputs such as net asset value, cash flows, discount rates and alternative investments which are supported by little or no market activity; these are classified within Level 3 of the fair value hierarchy.

Interest Rate Swaps

The Foundation uses the income approach to determine the estimated fair value of its interest rate swaps. This approach generally represents a discounted cash flow model, which uses observable inputs such as credit ratings and historic default rates, credit spreads, credit default swap rates or other similar measures for similar observable instruments; these are classified within Level 2 of the fair value hierarchy.

Revenue Recognition

Annual membership dues and admissions are recognized as revenue when such income is received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Functional Expenses

Expenses that can be identified with a specific program or supporting service are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on an evaluation by management. Of items classified on the statement of activities as "other expenses," depreciation is primarily a program expense and the remainder of the expenses are primarily support expenses.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Non-operating Income (Expense)

Non-operating income (expense) consists of amounts which, due to their nature, are not considered by management as part of operations. Specific items include investment results and other non-recurring items.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of changes in net assets during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

Credit risk is the failure of another party to perform in accordance with the contract terms. Financial instruments which potentially subject the Foundation to concentrations of credit risk consist primarily of cash and cash equivalents, investments, pledges and receivables, and the interest rate swaps.

Cash and cash equivalents generally consist of cash, money market accounts and money market funds which have original maturity dates of three months or less. At times, such cash and cash equivalents may be in excess of the Federal Deposit Insurance Corporation (“FDIC”) insurance limit. At June 30, 2013, the Foundation held approximately \$7,881,392 of cash in excess of FDIC insurance limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk with respect to cash and cash equivalents.

With respect to pledges and receivables, the Foundation routinely assesses the financial strength of its debtors and believes that the related credit risk exposure is limited.

Recently Adopted Accounting Pronouncements

In May 2011, the FASB issued Accounting Standards Update (“ASU”) No. 2011-04, “Fair Value Measurements and Disclosures (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs” (“ASU 2011-04”). ASU 2011-04 affects all entities that are required or permitted to measure or disclose the fair value of an asset, a liability or an instrument classified in a reporting entity’s equity in the financial statements. ASU 2011-04 changed the wording used to describe many of the requirements in US GAAP for measuring fair value and for disclosing information about fair value measurements. Amendments under ASU 2011-04 became effective for the annual periods beginning after December 15, 2011. The adoption of these rules did not have a material effect on the Foundation’s financial statements.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Recently Issued Accounting Pronouncements (continued)

In October 2012, the FASB issued Accounting Standards Update No. 2012-05, “Not-for-Profit Entities (“NFP”): Classification of the Sale Proceeds of Donated Financial Assets in the Statement of Cash Flows” (“ASU 2012-05”), which requires an NFP to classify cash receipts from the sale of donated financial assets consistently with cash donations received in the statement of cash flows if those cash receipts were from the sale of donated financial assets that upon receipt were directed without any NFP-imposed limitations for sale and were converted nearly immediately into cash. Accordingly, the cash receipts from the sale of those financial assets should be classified as cash inflows from operating activities, unless the donor restricted the use of the contributed resources to long-term purposes, in which case those cash receipts should be classified as cash flows from financing activities.

Otherwise, cash receipts from the sale of donated financial assets should be classified as cash flows from investing activities by the NFP. ASU 2012-05 is effective prospectively for fiscal years, and interim periods within those years, beginning after June 15, 2013. Retrospective application to all prior periods presented upon the date of adoption is permitted. The Foundation’s management is in the process of assessing the effect that this guidance will have on the financial statements.

NOTE 3 – INVESTMENTS

The Foundation’s investments consist of operating reserves, funds functioning as endowment and funds which have been restricted by the donor as endowment. The Foundation’s investments are governed by the Foundation’s investment policy, which sets asset allocation ranges for marketable and nonmarketable investments. Management establishes the fair value of Level 1 investments based on quoted market prices. Management establishes the fair value of Level 3 investments based on valuations provided by investment advisors/custodians.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 3 – INVESTMENTS - Continued

Investments at June 30, 2013 and 2012 are stated at fair value and consist of the following:

| | 2013 | 2012 |
|--|----------------|----------------|
| Cash and money market funds | \$ 413,074 | \$ 10,387,758 |
| Common and preferred stock and mutual funds | 67,973,412 | 62,435,030 |
| Corporate bonds | 28,869,446 | 27,741,808 |
| Government securities | 90,596 | 91,935 |
| Alternative investments | 22,722,662 | 10,070,149 |
| Other | 9,291,317 | 3,188,201 |
| | 129,360,507 | 113,914,881 |
| Less investments held in trust under split-interest agreements | (326,578) | (335,600) |
| | \$ 129,033,929 | \$ 113,579,281 |

Significant Concentration of Investments

At June 30, 2013 and 2012, the Foundation had an investment in 136 and 176 shares, respectively, of Berkshire Hathaway, Inc. Class A common stock with a fair value of \$22,929,600 and \$21,990,320, respectively. At June 30, 2013, the Foundation had an investment in 1,010,961 shares in the Pimco Income Fund with a fair value of \$12,343,842 and 16,555 shares in the Angeles Absolute Return Fund with a net asset value of \$18,158,049. At June 30, 2012, the Foundation had an investment in 1,269,898 shares of Vanguard Total Bond Fund with a fair value of \$14,095,875.

Management fees paid for the fiscal years ended June 30, 2013 and 2012 were \$271,703 and \$266,749, respectively.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 3 – INVESTMENTS - Continued

Significant Concentration of Investments (continued)

As of June 30, 2013, the Foundation’s investments were classified by level within the valuation hierarchy as follows:

| | Level 1 | Level 2 | Level 3 | Total |
|-----------------------------|-----------------------|-------------|----------------------|-----------------------|
| Cash and money market funds | \$ 413,074 | \$ - | \$ - | \$ 413,074 |
| Stocks and mutual funds | 67,973,412 | - | - | 67,973,412 |
| Corporate bonds | 28,869,446 | - | - | 28,869,446 |
| Government securities | 90,596 | - | - | 90,596 |
| Alternative investments | - | - | 22,722,662 | 22,722,662 |
| Other funds | 9,291,317 | - | - | 9,291,317 |
| Total investments | \$ 106,637,845 | \$ - | \$ 22,722,662 | \$ 129,360,507 |

As of June 30, 2012, the Foundation’s investments were classified by level within the valuation hierarchy as follows:

| | Level 1 | Level 2 | Level 3 | Total |
|-----------------------------|-----------------------|-------------|----------------------|-----------------------|
| Cash and money market funds | \$ 10,387,758 | \$ - | \$ - | \$ 10,387,758 |
| Stocks and mutual funds | 62,435,030 | - | - | 62,435,030 |
| Corporate bonds | 27,741,808 | - | - | 27,741,808 |
| Government securities | 91,935 | - | - | 91,935 |
| Alternative investments | - | - | 10,070,149 | 10,070,149 |
| Other funds | 3,188,201 | - | - | 3,188,201 |
| Total investments | \$ 103,844,732 | \$ - | \$ 10,070,149 | \$ 113,914,881 |

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 3 – INVESTMENTS - Continued

For the fiscal year ended June 30, 2013, the changes in fair value of the Foundation’s Level 3 investments are as follows:

| | | |
|--------------------------------|----|-------------------|
| Balance, beginning of year | \$ | 10,070,149 |
| Purchases | | 11,423,248 |
| Sales | | - |
| Unrealized gains (losses), net | | 1,229,265 |
| Transfers in to Level 3 | | - |
| Transfers out of Level 3 | | - |
| | | <hr/> |
| Balance, end of year | \$ | <u>22,722,662</u> |

Investments Valued at Net Asset Value

On July 1, 2010 the Foundation adopted FASB ASU No. 2009-12, “Investment in Certain Entities That Calculate Net Asset Value Per Share (or its Equivalent)” (“ASU 2009-12”), and applied it to value certain alternative investments in funds that do not have readily determinable fair values, including hedge funds and other funds. The new rules amend various provisions related to disclosures for fair value measurements of investments in certain entities that calculate net asset value per share (or its equivalent). The amendments in this update permit a reporting entity, as a practical expedient, to measure the fair value of an investment that is within the scope of the amendments in this update on the basis of the net asset value per share of the investment (or its equivalent) if the net asset value of the investment (or its equivalent) is calculated in a manner consistent with the measurement of all or substantially all of the underlying investments in accordance with ASC 820.

The amendments in the update also require disclosure by major category of investment about the attributes of investments such as the nature of any restrictions on the investor’s ability to redeem its investments at the measurement date, any unfunded commitments, and the investment strategies of the investees. The disclosures are required for all investments within the scope of the amendments in this update regardless of whether the fair value of the investments is measured using the practical expedient.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 3 – INVESTMENTS - Continued

Investments Valued at Net Asset Value (continued)

At June 30, 2013, the Foundation had \$22,722,662 of investments in funds reported at net asset value. For these investments, the Foundation has concluded that the net asset value reported by the underlying fund is a practical expedient to fair value and that these investments are redeemable with the fund at net asset value under the original terms of the partnership agreements and/or subscription agreements and operations of underlying funds. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to the nature of the investments held by the funds, changes in market conditions and the economic environment may significantly impact the net asset value of the funds and, consequently, the fair value of the Foundation's interests in the funds.

The following table summarizes the Foundation's investments in funds valued using the fair value practical expedient of net asset value in accordance with ASU 2009-12 as of June 30, 2013.

| | <u>Fair Value</u> | <u>Unfunded Commitments</u> | <u>Redemption Frequency</u> | <u>Redemption Notice Period</u> |
|-------------------------|----------------------|---------------------------------|---------------------------------|---|
| Fund of hedge funds (a) | \$ 18,158,049 | \$ - | Quarterly, generally | 90 days' notice |
| Fund of funds (b) | <u>4,564,613</u> | <u>-</u> | Monthly, generally | Notice by 22nd calendar day of previous month |
| Total investments | <u>\$ 22,722,662</u> | <u>\$ -</u> | | |

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 3 – INVESTMENTS - Continued

Investments Valued at Net Asset Value (continued)

- (a) Approximately 28% of this fund includes investments in US, global and emerging market long/short equity strategies. These strategies focus on bottom-up fundamental company analysis and investments across sectors in the equity market, both long and short.

Approximately 34% of this fund includes investments in credit-related strategies. These strategies focus on stressed and distressed corporate securities and may also include structured credit.

Approximately 28% of this fund includes investments in multi-strategy strategies. These strategies invest in corporate credit, equity and structured credit investments, with a focus on event-driven situations.

Approximately 10% of this fund includes investments in global macro strategies. These strategies invest in commodities, interest rates, currencies, and equities based on macroeconomic analysis.

This fund has a one-year lock-up where no redemptions are permitted. After one year, redemptions are permitted quarterly after ninety days' prior written notice. Proceeds will generally be paid within thirty days of the redemption date. These terms are dependent on the fund's ability to make withdrawals from the underlying strategies.

- (b) Approximately 44% of the portfolio is invested in global equities, which consist of energy equities, metals and mining equities, agricultural equities, transportation equities and energy infrastructure equities.

Approximately 16% of the portfolio is invested in global precious metals investments, both through global equities or the underlying commodities.

Approximately 21% of the portfolio is invested in active commodities, including energy, industrial metals, and agricultural and livestock. The investments are typically made through the use of derivative instruments and securities. The notional exposure of the commodities will not normally exceed the cash value of the portfolio, and the portfolio will hold no net short positions in an individual commodity.

Approximately 19% of the portfolio is invested in fixed income and cash, which consist of treasury inflation-protected securities and emerging market inflation-linked bonds.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 3 – INVESTMENTS - Continued

Investments Valued at Net Asset Value (continued)

While the liquidity of the underlying assets may vary, the total portfolio offers monthly liquidity with notification required by the 22nd calendar day of the previous month and proceeds paid on the first day of the following month.

NOTE 4 – GRANTS AND CONTRIBUTIONS RECEIVABLE

Grants and contributions receivable at June 30 are expected to be received as follows:

| | 2013 | 2012 |
|--|---------------------|----------------------|
| Due within one year | \$ 5,308,667 | \$ 13,593,050 |
| Due in between one and five years | 3,245,832 | 3,304,025 |
| Due after five years | 1,620,000 | 1,300,336 |
| | 10,174,499 | 18,197,411 |
| Less present value discount | (525,557) | (375,021) |
| Less allowance for uncollectible pledges | (343,449) | (371,426) |
| Total | \$ 9,305,493 | \$ 17,450,964 |

Unconditional contributions receivable include amounts from members of the Foundation's Board of Trustees of \$2,553,024 and \$2,859,691 as of June 30, 2013 and 2012, respectively.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 5 – LEASEHOLD IMPROVEMENTS, EQUIPMENT AND EXHIBITS

Leasehold improvements, equipment and exhibits consisted of the following at June 30:

| | <u>2013</u> | <u>2012</u> |
|--|------------------------------|------------------------------|
| Leasehold improvements | \$ 110,013,906 | \$ 76,307,790 |
| Exhibits | 37,572,545 | 30,273,824 |
| Equipment and furnishings | 11,302,389 | 11,150,762 |
| Construction in progress | <u>19,150,571</u> | <u>33,103,372</u> |
| | 178,039,411 | 150,835,748 |
| Less accumulated depreciation and amortization | <u>(43,525,454)</u> | <u>(38,535,195)</u> |
| Total | <u><u>\$ 134,513,957</u></u> | <u><u>\$ 112,300,553</u></u> |

Depreciation and amortization expense for the fiscal years ended June 30, 2013 and June 30, 2012 was \$5,042,039 and \$5,119,327, respectively.

Construction in Progress

The Foundation is currently rehabilitating and improving the Museum's facilities, galleries and exhibits. The construction in progress amount represents the ongoing activities for these major renovations. Interest expense and related fees, net of investment income, of approximately \$550,671 and \$792,063 were capitalized in construction in progress during the fiscal years ended June 30, 2013 and June 30, 2012, respectively.

NOTE 6 – COLLECTIONS

The Foundation's collections are comprised of artifacts of historical significance, scientific specimens and art objects that are held for educational, research, scientific and curatorial purposes. Each of the items is catalogued, preserved and cared for, and activities verifying their existence and assessing their condition are performed continuously. The collections are subject to a policy that requires proceeds from their sales to be used to acquire other items for the collections.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 7 – LINE OF CREDIT

The Foundation has an uncollateralized \$4,500,000 revolving line of credit with a bank that expires on December 31, 2013. During the fiscal years ended June 30, 2013 and 2012, no amounts were outstanding under the line of credit. Interest is payable monthly at 0.25% below the bank's prime rate, which was 3.25% at June 30, 2013 and June 30, 2012.

NOTE 8 – BONDS PAYABLE

On April 29, 2008, pursuant to an Amended and Restated Indenture (the "Indenture") by and between the California Infrastructure and Economic Development Bank, a public instrumentality of the State of California (the "Issuer"), and Union Bank, NA as trustee (the "Trustee"), \$89,790,000 of tax-exempt Variable Rate Demand Refunding Revenue Bonds ("2008 Bonds") were issued in two series: Series 2008A was issued for \$44,895,000 and Series 2008B was issued for \$44,895,000.

The Issuer lent the proceeds of the 2008 Bonds to the Foundation pursuant to a loan agreement (the "Loan Agreement") by and between the Issuer and the Foundation. Such proceeds received by the Foundation were used to (i) redeem the \$84,400,000 California Infrastructure and Economic Development Bank Revenue Bonds (Los Angeles County Museum of Natural History Foundation) Series 2007A and Series 2007B ("2007 Bonds"), which financed the acquisition, rehabilitation, renovation, construction, equipping and improvement by the Foundation of the facilities, galleries and exhibits of the Museum, (ii) establish a capitalized interest fund on the 2008 Bonds, and (iii) pay costs of issuance of the 2008 Bonds. On the date of issuance of the 2008 Bonds, the 2007 Bonds were legally defeased and no longer deemed to be outstanding under the Indenture. At June 30, 2013 and 2012, \$768,380 and \$10,918,683 of proceeds related to this issuance were held in trust accounts by the Trustee.

The Foundation has incurred issuance costs related to the 2008 Bonds and the renewal of the Letters of Credit. These costs were capitalized as other assets in the statement of financial position and are being amortized over the Bonds and Letters of Credit terms, respectively, on a straight-line basis, which approximates the effective interest method. At June 30, 2013 and 2012, the capitalized amounts were \$947,810 and \$971,376, respectively. For the fiscal years ended June 30, 2013 and 2012, the amortization of these issuance costs was \$51,779 and \$27,901, respectively.

For the fiscal years ended June 30, 2013 and 2012, the Foundation incurred \$2,809,994 and \$2,801,583, respectively, in interest expense associated with the 2008 Bonds.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 8 – BONDS PAYABLE - Continued

The 2008 Bonds bear interest at a daily interest rate determined by the Remarketing Agent. At June 30, 2013 and June 30, 2012, the interest rate was .04% and 0.14% respectively on both the Series 2008A and the Series 2008B Bonds. The fair value of the Bonds approximates the recorded amount.

On November 10, 2010, due to the pending April 2011 expiration of its existing two Letters of Credit that support its tax-exempt revenue bonds, the Foundation replaced its two Letters of Credit with new Direct Pay Letters of Credit with a bank. The new Direct Pay Letters of Credit totaling \$90,000,000 have been extended and expire on August 22, 2015.

The loan payments are general obligations of the Foundation. No specific property is pledged under the Loan Agreement. The Foundation must meet an adjusted unrestricted net assets to indebtedness ratio (“UNA ratio”) of 0.75 at each June 30 and December 31 through the calendar year 2011, and 0.95 at each June 30 and December 31 thereafter, or be subject to specific sanctions. As of June 30, 2013 and 2012, the UNA ratio was 1:46:1 and 1.38:1, respectively. The Foundation was in compliance with the Bond Covenant requirements.

The 2008 Bonds mandatory bond redemption requirements have been summarized in the following table:

| | Redemption Date September 1, | Series A | Series B | Total |
|-----------------|---------------------------------|----------------------|----------------------|----------------------|
| 2026 | | \$ 3,175,000 | \$ 3,180,000 | \$ 6,355,000 |
| 2027 | | 3,295,000 | 3,270,000 | 6,565,000 |
| 2028 | | 3,350,000 | 3,405,000 | 6,755,000 |
| 2029 | | 3,465,000 | 3,445,000 | 6,910,000 |
| 2030 | | 3,550,000 | 3,555,000 | 7,105,000 |
| 2031 | | 3,660,000 | 3,665,000 | 7,325,000 |
| 2032 | | 3,785,000 | 3,770,000 | 7,555,000 |
| 2033 | | 3,880,000 | 3,880,000 | 7,760,000 |
| 2034 | | 4,010,000 | 4,020,000 | 8,030,000 |
| 2035 | | 4,115,000 | 4,110,000 | 8,225,000 |
| 2036 | | 4,240,000 | 4,235,000 | 8,475,000 |
| 2037 (maturity) | | <u>4,370,000</u> | <u>4,360,000</u> | <u>8,730,000</u> |
| Total | | <u>\$ 44,895,000</u> | <u>\$ 44,895,000</u> | <u>\$ 89,790,000</u> |

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 9 – INTEREST RATE SWAPS

In April 2008, the Foundation entered into a twenty-nine-year interest rate swap agreement with a bank to reduce the impact of changes in interest rate on its 2008 Bonds. Under the swap agreement, which consists of two interest rate swaps, the Foundation agrees to pay the bank a fixed amount of interest at 3.385% per month, and will receive 56% of one-month London Inter-Bank Offered Rate (“LIBOR”), plus twenty-three basis points (.34% at June 30, 2013). The interest rate swap agreement expires on September 1, 2037.

Amounts received or paid to the bank under this agreement have been recognized in the statement of activities and changes in net assets. The Foundation recognized a net unrealized gain of \$9,633,961 for the fiscal year ended June 30, 2013 and a net unrealized loss of \$14,649,635 for the fiscal year ended June 30, 2012.

On October 23, 2009, the Foundation obtained from a bank a \$20,000,000 Standby Letter of Credit, which is posted with the counterparty to the interest rate swap agreement as collateral for the Foundation’s possible termination fee. This Standby Letter of Credit replaces the cash collateral that the Foundation had previously been required to post under the terms of the interest rate swap agreement. As such, the balance of the posted collateral as of June 30, 2013 and 2012 was \$0. The Standby Letter of Credit was set to expire on October 23, 2011.

On October 13, 2011 the Foundation amended its Standby Letter of Credit. Under the amended Standby Letter of Credit, the maximum available amount has been increased to an aggregate amount not exceeding \$30,000,000 and the expiration date has been extended to October 23, 2013.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 10 – COMMITMENTS AND CONTINGENCIES

Minimum Lease Payments

The Foundation leases storage facilities and office equipment under several noncancelable operating leases expiring at various dates through fiscal year 2018. For the fiscal year ended June 30, 2013, rent expense relating to these leases amounted to \$401,578, which is recorded in the statement of activities. The future minimum lease payments required under these operating leases are as follows:

| <u>Years Ending June 30,</u> | |
|------------------------------|---------------------|
| 2014 | \$ 450,280 |
| 2015 | 490,911 |
| 2016 | 496,858 |
| 2017 | 423,488 |
| 2018 | <u>415,989</u> |
| Total | <u>\$ 2,277,526</u> |

Construction and Renovation Commitments

In connection with the renovation of the Museum's facilities, galleries and exhibits, the Foundation has entered into various agreements for design, construction and fabrication work. As of June 30, 2013 and 2012, the total outstanding commitments under these contracts were \$884,749 and \$25,087,235, respectively.

Litigation and Examinations

In the normal course of operations, the Foundation is named as a defendant in lawsuits and is subject to periodic examinations by regulatory agencies. After consultation with legal counsel, management is of the opinion that liabilities, if any, arising from such litigation and examinations would not have a material effect on the Foundation's financial position.

Certain federal grants which the Foundation administers and for which it receives reimbursements are subject to audit and final acceptance by federal granting agencies. The amount of expenditures that may be disallowed by the grantor, if any, cannot be determined at this time. The Foundation expects that such amounts, if any, would not have a significant impact on the financial position of the Foundation.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 11 – NET ASSETS

Unrestricted net assets, including Board-designated endowments and net investment in leasehold improvements, equipment and exhibits, at June 30, were as follows:

| | 2013 | 2012 |
|---|-----------------------|-----------------------|
| Unrestricted undesignated | \$ 17,134,190 | \$ 20,255,557 |
| Board-designated endowment amounts | 114,220,014 | 103,778,683 |
| Net investment in leasehold improvements, equipment and exhibits | 27,797,861 | 6,100,802 |
| Total | \$ 159,152,065 | \$ 130,135,042 |

Temporarily restricted net assets at June 30, were as follows:

| | 2013 | 2012 |
|---|---------------------|----------------------|
| Restricted as to purpose | | |
| Programs (including Research and Collections and Education and Exhibits) | \$ 4,058,221 | \$ 3,527,978 |
| Administration | 596,246 | 868,326 |
| Capital projects | - | 6,435,063 |
| | 4,654,467 | 10,831,367 |
| Restricted as to time | 1,395,988 | 2,295,984 |
| Total | \$ 6,050,455 | \$ 13,127,351 |

Permanently restricted net assets totaling \$2,864,146 at June 30, 2013 and June 30, 2012 are contributions restricted by donors for investment in perpetuity, the earnings from which are restricted for specific purposes.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

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NOTE 12 – ENDOWMENT

The Foundation's endowment consists of various individual donor-restricted and Board-designated endowment funds. The net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Trustees has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of the gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the following factors are to be considered in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
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NOTE 12 – ENDOWMENT - Continued

The following table presents the Foundation’s endowment composition and net asset classification as of June 30, 2013:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|------------------------------|----------------------------|----------------------------|------------------------------|
| Donor-restricted endowment funds | \$ - | \$ 2,670,446 | \$ 2,864,146 | \$ 5,534,592 |
| Board-designated endowment funds | 114,220,014 | - | - | 114,220,014 |
| Endowment net assets, end of year | <u>\$ 114,220,014</u> | <u>\$ 2,670,446</u> | <u>\$ 2,864,146</u> | <u>\$ 119,754,606</u> |

Changes in endowment net assets for the fiscal year ended June 30, 2013 were as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|------------------------------|----------------------------|----------------------------|------------------------------|
| Endowment net assets, beginning of year | \$ 103,778,683 | \$ 2,636,479 | \$ 2,864,146 | \$ 109,279,308 |
| Campaign gifts | 3,670,000 | - | - | 3,670,000 |
| Investment return | | | | |
| Investment income (net) | 2,167,569 | 26,048 | - | 2,193,617 |
| Net gains (realized and unrealized) | 12,942,438 | 167,539 | - | 13,109,977 |
| Total investment return | 18,780,007 | 193,587 | - | 18,973,594 |
| Appropriation of endowment assets for operations expenditure, FY 2014 | (4,522,000) | - | - | (4,522,000) |
| Appropriation of endowment assets for debt service payments, FY 2014 | (4,400,000) | - | - | (4,400,000) |
| Subtotal | (8,922,000) | - | - | (8,922,000) |
| Replacement of endowment assets previously appropriated for expenditure | 583,324 | (160,928) | - | 422,396 |
| Other | - | 1,308 | - | 1,308 |
| Endowment net assets, end of year | <u>\$ 114,220,014</u> | <u>\$ 2,670,446</u> | <u>\$ 2,864,146</u> | <u>\$ 119,754,606</u> |

Los Angeles County Museum of Natural History Foundation
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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 12 – ENDOWMENT - Continued

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as funds of perpetual duration. When donor endowment deficits exist, they are classified as a reduction of unrestricted net assets. At June 30, 2013, the Foundation had no endowment funds with fair values below the original gift amount.

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide sufficient income to sustain funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period, as well as funds functioning as endowment. Under this policy, the long-term investment objective is to attain an inflation-adjusted total return (net of investment management fees and other costs) at least equal to the contemplated spending rate and to meet the Foundation's need for short-term, medium-term and long-term funding.

To satisfy its long-term objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation with a mix of equity-based and fixed income investments to achieve its long-term return objectives within prudent risk constraints.

The Foundation has a policy of appropriating for distribution each year a percentage of the prior twelve calendar quarters' trailing average of the fair market value at March 31. The allowable spending rate for the fiscal years ended June 30, 2013 and 2012 was 4%. The spending rate is reviewed annually to ensure it is consistent with the long-term investment objectives to attain an inflation-adjusted total return (net of investment management fees and other costs) at least equal to the contemplated spending rate and to meet the Foundation's need for short-term, medium-term and long-term funding. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at a rate consistent with the Foundation's long-term objectives.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 13 – AFFILIATION WITH THE COUNTY OF LOS ANGELES

Funding Agreement

As discussed in Note 1, the Foundation provides support and assistance in the maintenance and development of the Museum's educational, scientific and cultural programs and services and expansion of collections. In connection with this assistance, the County of Los Angeles and the Foundation have entered into a funding agreement that extends to June 30, 2081. Under the terms of the funding agreement, the County provided \$15,497,519 and \$13,628,467 to the Foundation for the fiscal years ended June 30, 2013 and 2012, respectively. These funds were used to operate and generally administer the Museum and maintain and preserve the Museum and all structures and facilities in good repair and working order.

During the fiscal years ended June 30, 2013 and 2012, \$11,427,634 and \$8,740,962, respectively, were received directly by the Foundation as reimbursements for certain Foundation services and are included in the accompanying statements of activities as support from the County of Los Angeles. The remaining amounts of \$4,069,885 and \$4,887,505 were provided directly by the County to other providers of services to the Museum and are not reflected in the accompanying financial statements.

The amount provided under the agreement with the County will be adjusted annually by the Consumer Price Index, but no such annual adjustment shall exceed 5%. The Foundation is responsible for contributing each fiscal year towards its operations for the benefit of the Museum an amount no less than 80% of the amount provided by the County. For the fiscal years ended June 30, 2013 and 2012, the Foundation provided \$26,293,814 and \$38,618,674, respectively, excluding unrealized gains and losses on investments, representing 170% of the amounts required under the agreement for 2013 and 283% for 2012.

NOTE 14 – RETIREMENT PLAN

The Foundation contracts with certain defined contribution retirement plans (the "Plans"), which are offered to all of its full-time employees. Contributions are made by the Foundation as well as voluntarily by employees. The Foundation matches participant contributions up to a maximum of 5% of each participant's salary (as defined in the agreements). The Foundation has the right to terminate its involvement with the Plans at any time. The Plans are funded as incurred. The Foundation's contribution totaled \$521,053 and \$424,887 for the fiscal years ended June 30, 2013 and 2012, respectively.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the Year Ended June 30, 2013
(with Comparative Totals for the Year Ended June 30, 2012)

NOTE 15 – SUBSEQUENT EVENTS

On September 1, 2013 the Foundation amended its Standby Letter of Credit. Under the amended Standby Letter of Credit the expiration date has been extended to October 23, 2015.

On December 10, 2013, the Foundation amended its revolving Line of Credit. Under the amended revolving Line of Credit the expiration date has been extended to December 31, 2015.

The Foundation has performed an evaluation of subsequent events through December 18, 2013, which is the date the financial statements were available to be issued. The Foundation determined no additional disclosure is necessary.

**SUPPLEMENTAL INFORMATION: COMBINING STATEMENT OF ACTIVITIES AND
CHANGES IN NET ASSETS**

Los Angeles County Museum of Natural History Foundation
(a California not-for-profit corporation)

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the Year Ended June 30, 2013

| | Los Angeles County Museum of Natural History Foundation | County of Los Angeles | Eliminations | Combined |
|--|--|--------------------------|-----------------|---------------|
| Operating revenue and support | | | | |
| Private gifts, grants and contracts | \$ 10,110,857 | \$ - | \$ - | \$ 10,110,857 |
| Endowment income used for operations | 3,856,900 | - | - | 3,856,900 |
| Grant income | 592,094 | - | - | 592,094 |
| Museum admission fees | 5,116,785 | - | - | 5,116,785 |
| Appropriation from the County | - | 15,497,519 | - | 15,497,519 |
| Support from the County | 11,427,634 | - | (11,427,634) | - |
| Membership dues | 2,998,256 | - | - | 2,998,256 |
| Program income | 610,373 | - | - | 610,373 |
| Museum use and services | 844,347 | - | - | 844,347 |
| Museum shops and cafeteria | 772,231 | - | - | 772,231 |
| Miscellaneous revenue | 320,611 | - | - | 320,611 |
| Special events revenue, net of cost of direct benefit to donors of \$980,062 | 1,071,360 | - | - | 1,071,360 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total operating revenue and support | 37,721,448 | 15,497,519 | (11,427,634) | 41,791,333 |
| Operating expenses | | | | |
| Program services | | | | |
| Education and exhibits | 12,301,663 | 92,893 | - | 12,394,556 |
| Research and collections | 8,181,514 | 1,339,578 | - | 9,521,092 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total program services | 20,483,177 | 1,432,471 | - | 21,915,648 |
| Supporting services | | | | |
| General and administration | 3,958,649 | - | - | 3,958,649 |
| Operating contract with the County | - | 14,065,048 | (11,427,634) | 2,637,414 |
| Fundraising | 4,993,892 | - | - | 4,993,892 |
| | <hr/> | <hr/> | <hr/> | <hr/> |
| Total supporting services | \$ 8,952,541 | \$ 14,065,048 | \$ (11,427,634) | \$ 11,589,955 |

Los Angeles County Museum of Natural History Foundation
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COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

For the Year Ended June 30, 2013

| | Los Angeles County Museum of Natural History Foundation | County of Los Angeles | Eliminations | Combined |
|---|--|--------------------------|--------------|----------------|
| Operating expenses (continued) | | | | |
| Other expenses | | | | |
| Ancillary services | | | | |
| Museum use and services | \$ 433,519 | \$ - | \$ - | \$ 433,519 |
| Bad debt allowance for doubtful pledges | (27,977) | - | - | (27,977) |
| Depreciaton and amortization | 5,042,039 | - | - | 5,042,039 |
| Total other expenses | 5,447,581 | - | - | 5,447,581 |
| Total operating expenses | 34,883,299 | 15,497,519 | (11,427,634) | 38,953,184 |
| Change in net assets from operations | 2,838,149 | - | - | 2,838,149 |
| Other non-operating revenue, gains and losses | | | | |
| Interest and dividend income | 405,613 | - | - | 405,613 |
| Realized and unrealized gain (loss) on investments, net | 13,109,977 | - | - | 13,109,977 |
| Unrealized gain (loss) on interest rate swaps | 9,633,961 | - | - | 9,633,961 |
| Change in value of obligations under split-interest agreement | (190,673) | - | - | (190,673) |
| Endowment income and used for operations | (3,856,900) | - | - | (3,856,900) |
| Total other non-operating revenue, gains and losses | 19,101,978 | - | - | 19,101,978 |
| Change in net assets | 21,940,127 | - | - | 21,940,127 |
| Net assets, beginning of the year | 146,126,539 | - | - | 146,126,539 |
| Net assets, end of the year | \$ 168,066,666 | \$ - | \$ - | \$ 168,066,666 |